



"Connecting your business beyond your dreamed solutions"

connecting your **business** **beyond** your dreamed **solutions**



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Al Basrah – Bradreyia – Said Aimen Street
Baghdad – Jaderiya - intersection University



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Introduction

Founded in Basrah in 2010 by its owner Ahmed Al Sa'edi Masarat Inc. is now a leading provider of supply chain management and logistics services in Iraq. Over the years, our business has been developed keeping in line with the ever changing requirements that Iraq has experienced. Our Company, based on its experience, has adjusted its method of Operations and commitment to service excellence and constantly improving our

service to our wide range of customer.

Masarat Inc. has centralized multiple Services with its affiliated Partners, providing expertise services in and between the Middle Eastern Countries. With the support of our International Logistics staff, this infrastructure can deliver the best Solution to its customers facilitating their target business approach.

Affiliated Key Partners:

First International Travel Agency

- Industrias Juno S.A
- Sabah Al Rafidin Security Company (SRS)
- Reef Alkhaleej for Construction
- Abtal Al Furat for Construction
- Al-Waha De-Mining Company
- Gezairi (Members of FIATA, IATA, AFS, and OISA)
- CAPITAL LTD.
- Universal Petroleum Investment & Agency

Newly Established locations in Basrah and Baghdad

Satellite offices in Dubai

Our Company's employees and affiliated Partner's officers understand that customer service is our first priority and at its best when built on a relationship of trust and a thorough understanding of our customers' business. We strongly believe we possess the best talent and

experience in the industry based on proven performance.

Our wide range of logistics services support at points of origin around the world help



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MISSION STATEMENT

Masarat is focused on providing not only a proactive but reactive approach to providing a world class logistics service at a level always exceeding our competitors. This will allow us to build a long term relationship with our clients meeting their expectations and needs, this will be achieved with the following values;

- Establish a long-term commitment that can provide the best value and performance.
- Enhance our Company strategic position to be the market leader in logistic Support.
- Apply the best technology and management response methods in support of Customer's requirements.
- Maintain a strong presence and value-added practices with the Local Government and Private sector.



Masarat Inc. has become a "Solution to Customer" organization and "Provider of Choice" to some of the world's largest companies performing business in the Middle Eastern countries; this is due to our core values and sustainability in all its dimensions.

Our highly experienced Local and International Logistics experts will focus on each Service through a constant emphasis on process quality generating a combination of "effectiveness and efficiency", which it will be applied in addition to a careful attention to our customers 'needs to provide a final concept of "Long-Term Excellence Service".



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CORE BUSINESS ACTIVITIES:

See below for an example of some of our core business activities.



General Trading & Agency Management

Consulting Business Development

Sea/Land Freight Transportation

Bulk & Fuel Transportation

Oil Services

Material Handling Equipment (MHE)

Escort Security

Construction

Project Management

Catering

Logistic Supplies

Operations & Maintenance

Customs Clearance



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ADVANTAGE

To get a start in Iraq, Masarat Inc. will provide you with on-ground Experts to guide you through

local official's procedures on each business category.

- Overcome barriers of language and culture.
- Professional coordination based on past performance with the Iraq Ministry of Electricity and Ministry of Oil.
- Teaming with Masarat Inc. it will bring to your company's expectations an accurate route to gauge your Target market and gain a fast company recognition within the Iraq business Groups.
- Masarat Inc. is considered as a good stepping stone to a larger presence in the Iraq Market as your business develop.
- Our Company is a qualified partner in the Iraq dynamic market to pursue both public and private sector business opportunities.

STRENGTHS

Masarat strives to maintain the very highest ethical standards while continuing to be the best-valued logistics provider in the industry.

- Masarat is keen to build up long term relationships. We are seasoned professionals with vast experience in in many other areas including, Project Management, Engineering, supply chain and contract administration.
- Masarat has unique strategic insights through the Government and enjoys good relationships with some of its departments.
- Business opportunities in Iraq are uniquely challenging but rewarding and Masarat can help achieve this for potential partners.



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CORE BUSINESS

TRANSPORTATION AND SEAPORT CLEARANCE

Masarat Inc. can offer both seaport clearance and transportation from all ports in Iraq, our dedicated team of custom clearance officers and transport coordinators will ensure your goods are cleared and forwarded in a professional manner.

We have a vast knowledge of the systems and with our good relationship with the various Ministries we feel we are best suited to assist our clients in this sometimes difficult and time consuming process



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TRANSPORTATION & CUSTOM CLEARANCE PAST PERFORMANCE

Masarat has an established reputation of being one of the best cargo transporters in Um Qasr port (UQP). We have transported more than 30 million tons of cargo since 2007. Our Primary transport contracts include:

- electric power stations & depots in Iraq, (Dec 2007 –May 2010).
- ITT/TPER Contract – Task order 003 – Bulk transport services in Iraq in support of US Army, (Mar 2007 – Dec 2007).
- Subcontractor of agility in Iraq to demobilize their assets from C&D sites, April 2010 – December 2010)
- Subcontractor of DAMCO in Iraq providing Security Escort Convoy support from Trebil Border to Multiple Iraqi Military locations Iraq Wide (US GFM-FMS Contract March 2012 to March 2014)
- Subcontractor of DHL Express in Iraq providing Security Escort Convoy support from Umm Qasr and K-Crossing Borders to Multiple Iraqi Military locations Iraq Wide (US GFM-FMS Contract November 2012 to Present)



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TRANSPORTATION AND SEAPORT CLEARANCE PHOTO GALLERY



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LIFE SUPPORT AND WAREHOUSE CAPABILITIES TO OIL AND GAS CUSTOMERS

Masarat can offer full life support facilities to our clients, all facilities are in a secure location and provide all the essential services required, including Internet, office space and recreation facilities.

Security sister Company Sabah Al Rafidin can also offer secure Mobile Armed Protection Teams and Site Security services to any facility required.

This unique service from Masarat Inc.

ensure that its Customers may receive a complete range of services to achieve their goals and expectations within the Iraq environment.



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Oil SERVICES

The Company's objective is to provide quality-engineering services utilizing management, engineering and marketing expertise of a skilled Local National and Expatriate workforce, coupled with the excellent local business contacts of the Company Owner and strategic Partners.

Services provided range from the sponsorship of international contractors - to machine shop services, welding and fabrication, mechanical contracting, provision of manpower, shop and onsite maintenance services, blasting coating and wrapping services, consultancy services, engineering design, sales representation of international products and services and calibration and inspection services.



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Oil SERVICES

Oilfield Equipment

- *Casing, Tubing, Strainers, Pumps, Motors, Fishing Tools, Stabilisers, Reamers, Scrapers, Shale Shakers
- *Valves - Ball, Globe, Check, Gate, Plug, Butterfly, Safety Relief, Control Valve
- *Pumps - Downhole, Water, Oil, Dosing
- *API Flanges
- *Pipe - ERW seamless, Stainless Steel
- *Pipe Fittings
- *Gaskets/Seals
- *Hoses/connections
- *Heat Exchangers / Pressure Vessels
- *Wellhead Equipment
- *Cables & Cable Accessories
- *Valve actuators
- *Pipe fittings



Instrumentation Equipment (International Partner Supply)

- *Simulator *DCS Systems *Gas detection systems
- *Transducers *Calibrators *Flow measurement products
- *Safety Relief Valves *Pollution monitors *Pressure switches
- *Temperature measurement *Level gauges *Pressure gauges
- *Actuators *Interlocking Systems



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OIL SERVICES PAST PERFORMANCE

- **Najaf Power Station (Under Execution)**
Transport of 1 x 168 T Turbine Block and 1 x 101.50 T Turbine Generator
From Umm Qasr port to Najaf Power Station
For account of SERVICOMM
- **South Oil Company – Rumailah:**
Transport of 2 x SCR Units, 20 T each, from Bad Bentheim , Germany to Rumailah, Iraq by chartered aircraft from Hahn airport, Germany to Basrah airport, Iraq, and discharging form aircraft at Basrah airport and delivery to job site by our heavy lift equipment.
For account of: Anwar Akkad & Sons
- **KBR Oil Project in Rumailah by chartered flights to Basrah airport:**
8 x full Gas Turbine units in 35 flights from Houston and 27 flights from Turkey Handling and transportation from Basrah airport to Rumailah
Supplier: GEER of USA
- **Taji Power Station:**
1 Turbine + 1 Generator + 2 Transformers
Transport + discharging+ placing on foundation
- **Balji Power Station:**
2 x 210 T Turbines
1 x 200 T Generator
2 x 127 T Transformers
Transport + discharging + Placing on foundation
- **Kirkuk Power Station:**
Turbine + 1 Generator + 2 Transformers
Transport + discharging+ placing on foundation
- **Mosul Power Station:**
2 Turbines + 2 Generators + 4 Transformers
Transport + discharging+ placing on foundation
- **Youssifiah Power Station:**
2 x 145 T Boilers
1 x 190 T Transformer
1 x 200 T Stator
Transport
- **36 Drilling Rigs with Drilling pipes & Acc. via Tartous**
including 23 compresses +38 Caravans, Supplier Soilmec- ITALY



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HEALTH, SAFETY AND ENVIRONMENTAL STATEMENT

Our management supports the prevention of incidents, injuries, and occupational illness. We seek to reduce the risk of damage to the environment and property through:

- o Proactive individual involvement
- o Personal accountability
- o Continuous improvement of processes
- o Safety training, including all industrial safe work practices
- o Technical training for skills and certifications

We strive to maintain a safety-based culture that keeps our workplace incident free.

OTHER SERVICES OFFERED

Masarat Inc. can offer the following services to our clients and potential Business partners; ☒

- Registration of a foreign business under an agency agreement with Masarat in order to qualify for Government of Iraq (Gol) business.
- Masarat will sponsor and oversee all requirements including, Visa, residency, office leasing and warehouse and commercial real estate.
- Act as liaison between the client and end user to develop business opportunities
- Provide life support services, vehicle leasing and negotiate the best prices on behalf of our clients to ensure value for money.
- Provide startup operations, staffing, office equipment, mobilization and demobilization.



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READINESS CAPABILITIES

Over the past 3 years we have consistently maintained an operational readiness rate in excess of 92%. This accomplishment particularly in light of the tremendous workload of our fleet and our leased fleet, operating an average of 50 flatbed trucks daily between Um Qasr and Baghdad. We are also proud of the fact that while operating in Iraq we have not missed a mission due to hostile actions or unforeseen mechanical issues.

TRAINING

Masrat Inc. ensure that all employees and Sub Contractors follow a strict training regime to ensure that we meet all the standards laid down by our clients and to ensure that Masarat are committed to supplying the best trained employees who care about their own personal development thus ensuring Masarat remains a leader in the industry.

Masrat Inc. Security Partner Sabah Al Rafidin who is an approved training center through Highfield Awarding Body for Compliance (HABC) provides training to Masarat in the following subjects;

- Health and Safety
- First Aid
- Logistics
- Basic Security
- Vehicle maintenance

All Masarat staff have personal training records which shows their development during their employment with Masarat.

IN SUMMARY

Masarat Inc. is a robust, safe, reliable and professional service provider, Intensive experience and effective capabilities are key ingredients to Masarat success within the Logistics sector. Our company Standard Operating Procedures (Sop's) are routinely updated and all staff are trained in the procedures and follow up training is routinely carried out as part of our quality assurance. We take a great interest in Health and Safety and the Environment as we feel this is as important a part of running the company as Security.



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